

Huawei, a Reliable Partner

Innovation, Openness & Collaboration

Ljubljana, Slovenia
14th August 2020

Histro Zhang (Qin)
managing director
Huawei Technologies Slovenia



Huawei, **Leading Global Provider** of ICT Infrastructure and Smart Devices



Bring digital to every person, home and organization
for a fully connected, intelligent world



194,000

Employees



96,000+

R&D employees



170+

Countries



68 in

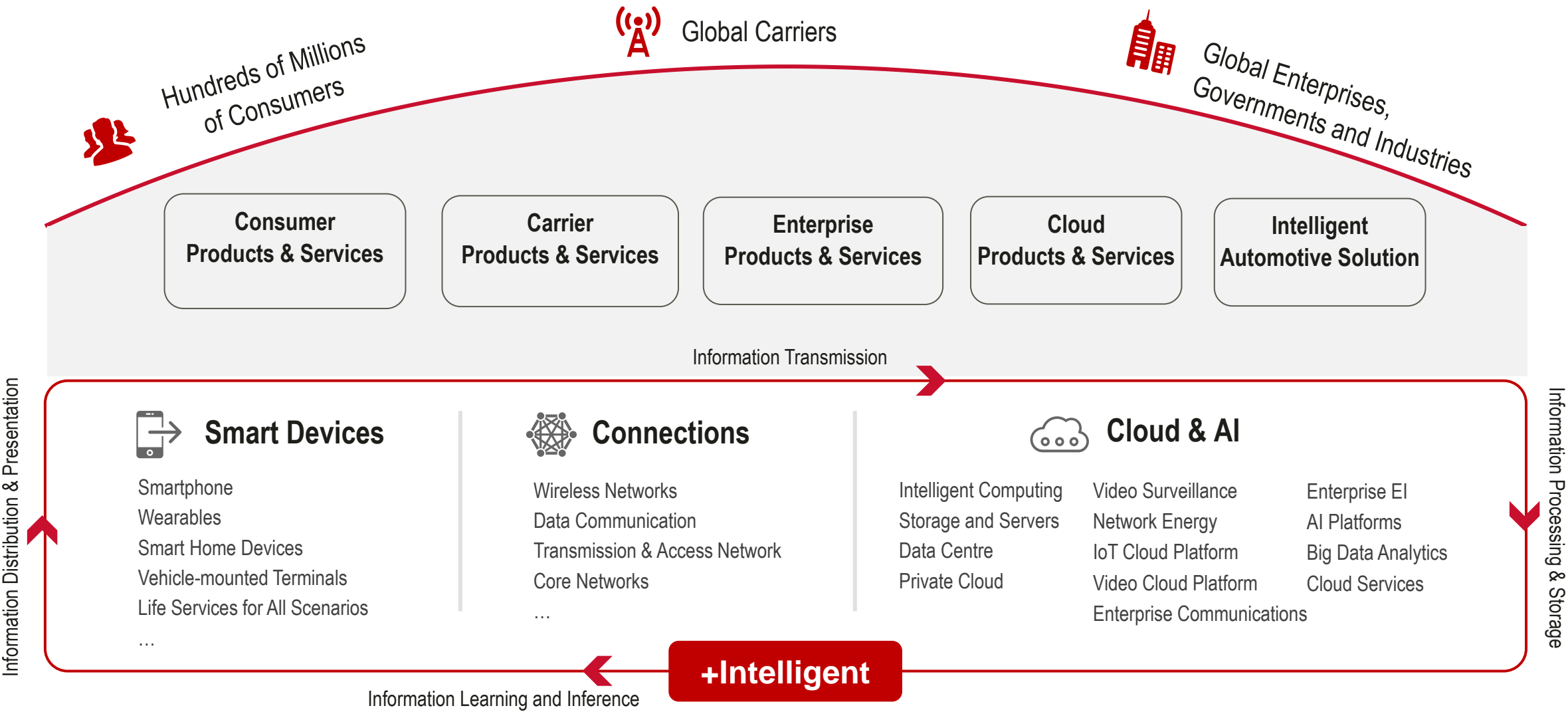
Interbrand's
Top 100
Best Global Brands



49 in

Fortune Global 500

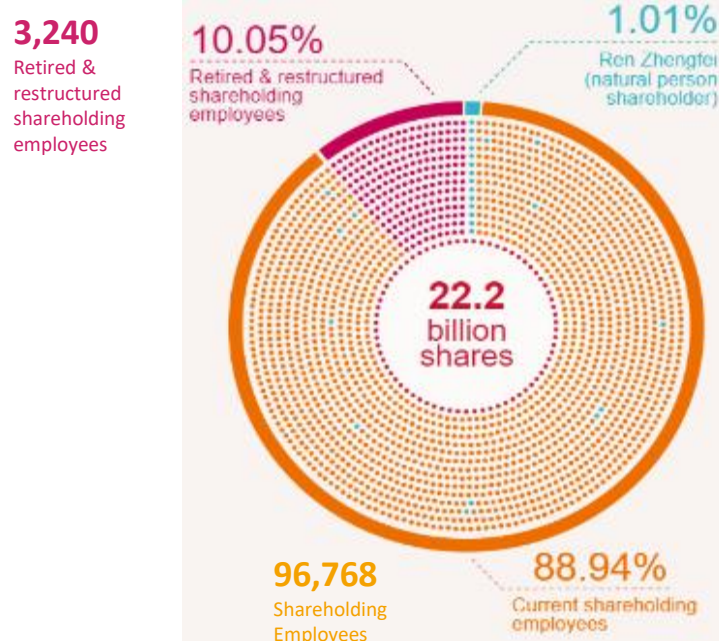
Strategic Focus on Smart Devices, Connections, Cloud & AI



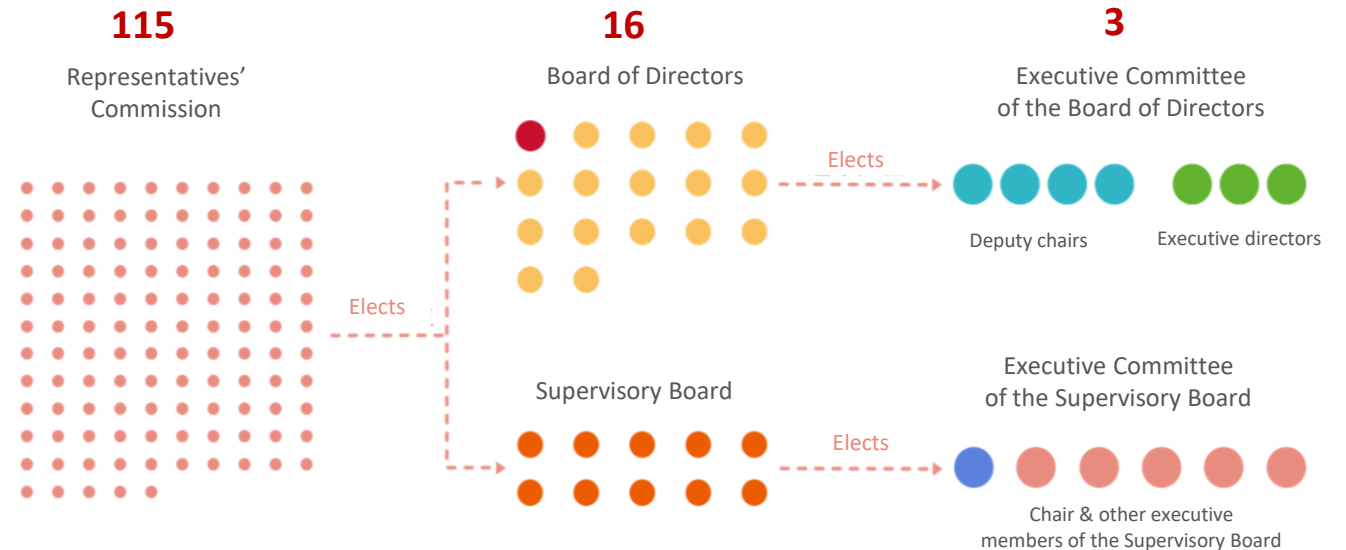
Private Company Wholly Owned by Its Employees

No government agency or external organization holds shares in Huawei.

Who owns Huawei?

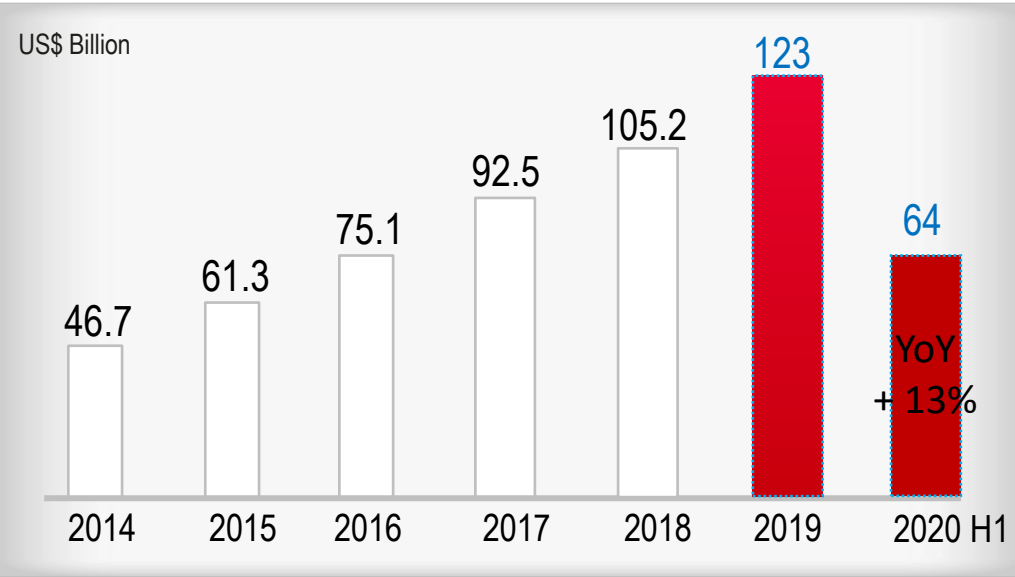


Who controls and manages Huawei?



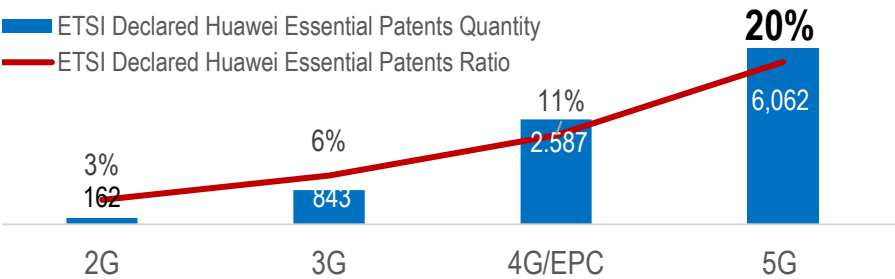
Investment on 5G guarantees Huawei 1.5 years ahead of industry

Sustainable Revenue Growth

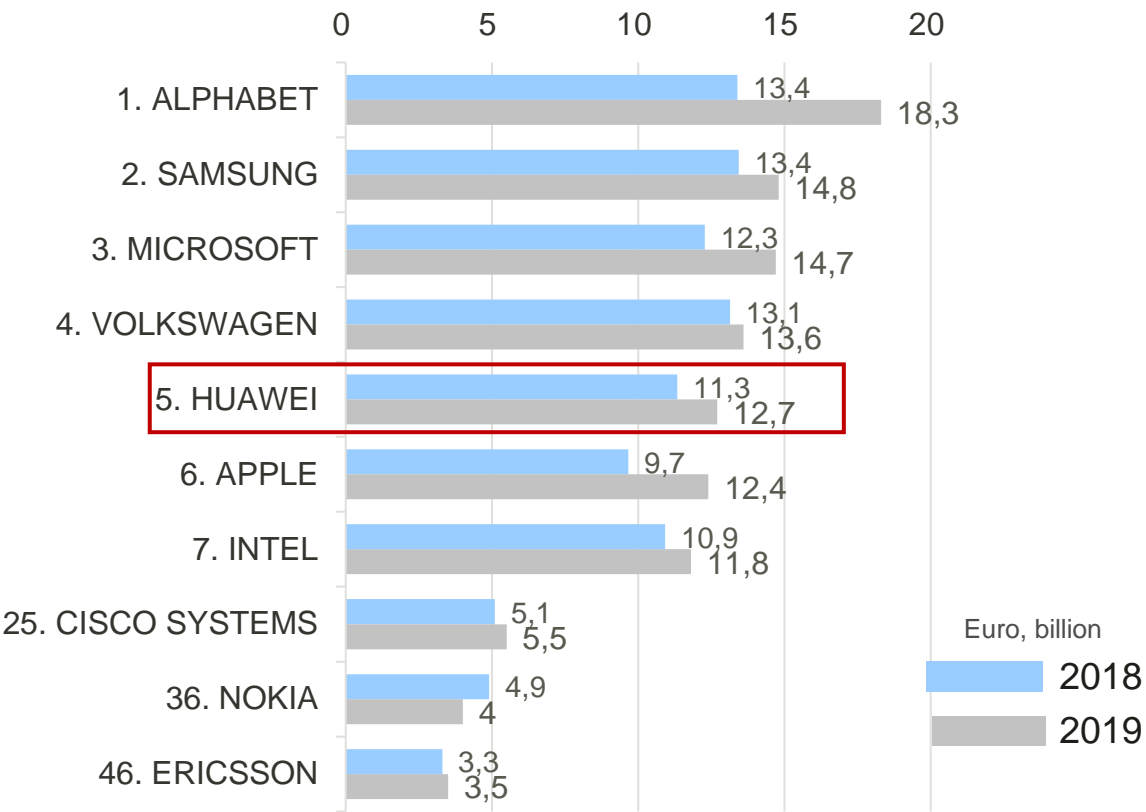


Source: Huawei Annual Report 2020H1

No.1 in 5G Patents



Source: ETSI 2020Q1



Source: The 2019 EU Industrial R&D Investment Scoreboard

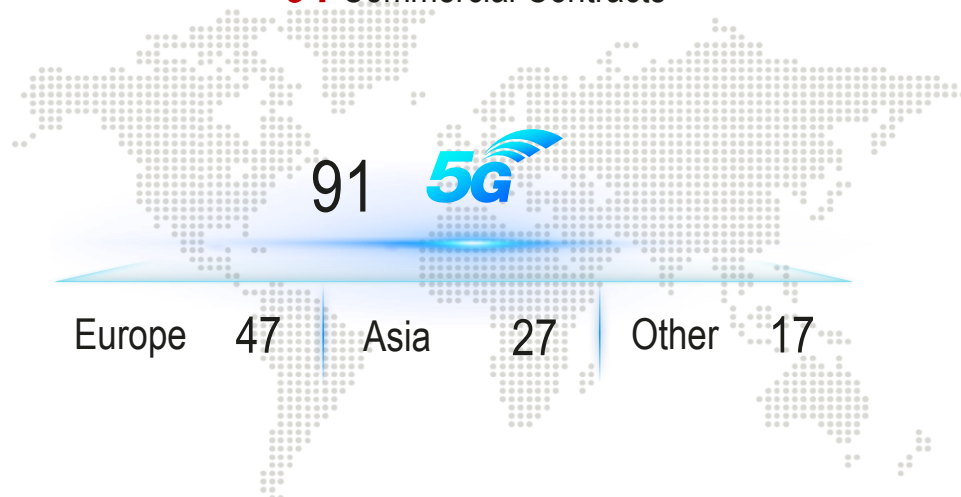
- Huawei is ranked No.5 of TOP 50 R&D investors in 2018 and 2019 with **12.7 Billion** Euro (12% increase)

https://iri.jrc.ec.europa.eu/sites/default/files/2020-01/SB2019_Final_online.pdf

No.1 in 5G: Powering 2/3 of Launched 5G Networks

Most commercial contracts and networks worldwide

91 Commercial Contracts



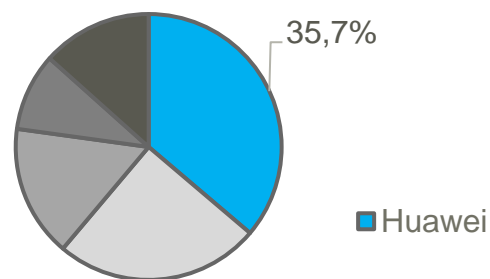
87 5G live networks, **55** served by Huawei

In EU **39** 5G live networks, **28** served by Huawei



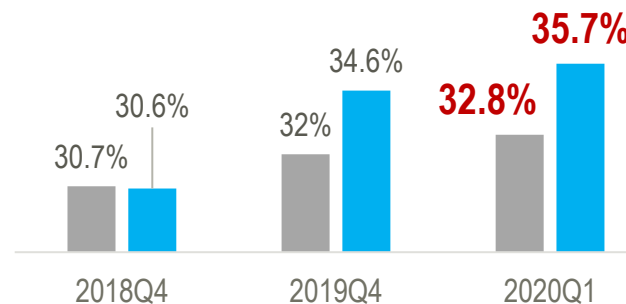
Leading in Both 5G and RAN Market Share:

35.7% & 32.8%



Continuously Increase in Market Share

■ RAN Market Share ■ 5G Market Share



Source: Dell'ORO 2020Q1 Report
<https://www.delloro.com/market-research/telecommunications-infrastructure/mobile-radio-access-network/>

Glance at Huawei **in Slovenia**

Serving **40% of the Slovenians**

95% local employee (Slovenian)

Created **100+** jobs directly and indirectly.

Total Tax **EUR 32.6 M** from 2017~2019

Total Revenue **EUR 53.4 M** in 2019

Mobile Phone : **well known SLO**

household brand

Networks (mobile & fiber): Slovenia Telecom and Telemach



Cooperate Social Responsibility

Slovenian 1000 dreams Program

- **500 books donation** : 《AI. Future》

Donation under epidemic

- **100 pcs Tablet** to Zavod Republike Slovenije za šolstvo
- **30K pcs Masks** to Slovenia' s government administration
- **6K+ Masks** to Partners

Long term CSR: **Seeds for the future**



Every year supporting 10 students from Slovenia to experience the Chinese culture in Beijing and ICT technology in Huawei HQ for 2 weeks

Open & Transparent Environment is key to 5G Success

Diversity
encourage
competition

Diversity
encourage
security

Security shall be
defined by **facts**
and standard, not
discrimination

Regulation Instead of **Prohibition**

Huawei is not a Threat but a **Solution**

Thank you.

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每个组织，构建万物互联的智能世界。

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